

Capital Area REALTORS® MLS

All Property Types for Tracts 1-254

| | 2007 | | 2008 | | 2009 | | 2010 | | 2011 | | 2012 | | 2013 | | 2014 | | 2015 | | 2016 | |
|---------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|--------------|----------------------|
| | S&C | TOTAL \$ | S&C | TOTAL \$ | S&C | TOTAL \$ | S&C | TOTAL \$ | S&C | TOTAL \$ | S&C | TOTAL \$ | S&C | TOTAL \$ | S&C | TOTAL \$ | S&C | TOTAL \$ | S&C | TOTAL \$ |
| JAN | 264 | \$29,899,110 | 193 | \$24,804,933 | 177 | \$22,111,035 | 183 | \$24,235,290 | 193 | \$22,516,266 | 200 | \$28,455,041 | 213 | \$25,334,429 | 191 | \$21,395,400 | 206 | \$30,154,572 | 192 | \$24,429,590 |
| FEB | 280 | \$31,039,444 | 277 | \$34,552,968 | 210 | \$24,159,555 | 234 | \$32,536,002 | 177 | \$19,899,475 | 203 | \$27,577,309 | 253 | \$30,288,811 | 215 | \$26,542,679 | 228 | \$39,098,155 | 228 | \$29,591,179 |
| MAR | 399 | \$51,422,589 | 294 | \$40,580,351 | 329 | \$45,030,832 | 344 | \$41,540,283 | 264 | \$30,584,832 | 299 | \$41,597,740 | 289 | \$31,384,816 | 259 | \$37,518,797 | 299 | \$41,207,027 | 331 | \$48,009,911 |
| APR | 464 | \$54,492,040 | 356 | \$41,075,258 | 309 | \$41,325,374 | 427 | \$54,947,668 | 306 | \$37,811,263 | 357 | \$45,318,616 | 316 | \$39,527,336 | 337 | \$41,903,341 | 338 | \$44,195,907 | 412 | \$59,019,441 |
| MAY | 451 | \$58,425,521 | 435 | \$56,686,276 | 348 | \$43,417,113 | 451 | \$58,303,237 | 360 | \$52,493,226 | 394 | \$56,446,171 | 400 | \$56,609,178 | 419 | \$57,141,189 | 434 | \$62,374,788 | 423 | \$62,248,202 |
| JUN | 501 | \$64,122,668 | 389 | \$55,072,678 | 429 | \$57,639,647 | 428 | \$63,213,772 | 372 | \$49,744,295 | 409 | \$56,811,341 | 388 | \$53,994,515 | 512 | \$80,965,891 | 484 | \$72,435,679 | 441 | \$68,436,677 |
| JUL | 433 | \$53,161,006 | 401 | \$58,926,221 | 411 | \$54,247,366 | 262 | \$32,791,914 | 320 | \$42,824,612 | 373 | \$50,773,655 | 428 | \$56,851,613 | 372 | \$51,698,728 | 444 | \$71,018,403 | 429 | \$60,032,402 |
| AUG | 474 | \$60,382,325 | 380 | \$47,167,136 | 396 | \$50,572,866 | 274 | \$37,975,616 | 370 | \$53,327,533 | 373 | \$51,417,266 | 447 | \$58,192,484 | 413 | \$62,664,794 | 390 | \$54,806,817 | 411 | \$61,300,960 |
| SEP | 341 | \$45,227,477 | 341 | \$43,306,133 | 397 | \$48,871,843 | 305 | \$37,529,406 | 321 | \$42,938,144 | 352 | \$45,599,945 | 398 | \$53,872,183 | 364 | \$49,545,486 | 387 | \$53,302,594 | 381 | \$55,983,846 |
| OCT | 336 | \$43,260,667 | 308 | \$35,850,445 | 361 | \$43,520,965 | 306 | \$39,524,748 | 271 | \$37,505,300 | 321 | \$44,979,596 | 334 | \$48,205,318 | 378 | \$52,213,606 | 381 | \$54,877,876 | -- | -- |
| NOV | 352 | \$43,238,779 | 226 | \$26,353,091 | 385 | \$47,129,376 | 262 | \$30,417,908 | 251 | \$31,124,221 | 312 | \$41,942,757 | 290 | \$34,543,389 | 262 | \$37,756,526 | 239 | \$35,540,088 | -- | -- |
| DEC | 248 | \$31,124,908 | 222 | \$25,876,952 | 292 | \$40,441,004 | 293 | \$43,839,637 | 288 | \$37,247,058 | 284 | \$44,936,369 | 295 | \$41,427,848 | 330 | \$54,503,503 | 332 | \$44,779,753 | -- | -- |
| TOTALS | 4,543 | \$565,796,534 | 3,822 | \$490,252,442 | 4,044 | \$518,466,976 | 3,769 | \$496,855,481 | 3,493 | \$458,016,225 | 3,877 | \$535,855,806 | 4,051 | \$530,231,920 | 4,052 | \$573,849,940 | 4,162 | \$603,791,659 | 3,248 | \$469,052,208 |
| AVERAGE SALE | | \$125,179 | | \$128,577 | | \$127,390 | | \$132,182 | | \$131,655 | | \$138,234 | | \$131,839 | | \$141,896 | | \$146,165 | | \$144,699 |
| LISTINGS | | 8,354 | | 7,588 | | 6,576 | | 6,334 | | 5,947 | | 6,019 | | 6,394 | | 6,055 | | 6,192 | | 5,079 |

| | Thru Sep 15 | Thru Sep 16 | + OR - |
|--------------------------|---------------|---------------|-------------|
| SOLD & CLOSED | 3,210 | 3,248 | + 38 |
| TOTAL SALES | \$468,593,942 | \$469,052,208 | + \$458,266 |
| AVERAGE SALE | \$147,082 | \$144,699 | - \$2,383 |
| LISTINGS | 5,043 | 5,079 | + 36 |