

## Homes Sold Report - Real Estate Trends Indicator

<b>Type:</b>	Residential	<b>Sell Date Start:</b>	10/01/2016	<b>Sell Date End:</b>	10/31/2016
<b>Board:</b>	CAPITAL AREA MIS	<b>County:</b>	Sangamon		

## Selling Range - Closed Units by Bedrooms

From	Thru	-2	3	4+	Condo	Total	Avg DOM	Avg CDOM	Absorption (weekly/monthly)
1	19999	5	1	0	0	6	50	50	1.4 / 6.1
20000	29999	2	3	0	0	5	50	67	1.2 / 5.1
30000	39999	3	0	2	2	7	147	147	1.6 / 7.1
40000	49999	2	3	1	0	6	52	52	1.4 / 6.1
50000	59999	5	4	0	0	9	117	165	2.1 / 9.1
60000	69999	7	3	3	2	15	88	117	3.5 / 15.2
70000	79999	3	10	1	0	14	33	51	3.3 / 14.2
80000	89999	2	10	2	0	14	41	48	3.3 / 14.2
90000	99999	4	4	0	0	8	115	148	1.9 / 8.1
100000	119999	9	21	6	2	38	51	55	8.9 / 38.4
120000	139999	3	16	6	0	25	31	59	5.8 / 25.3
140000	159999	2	15	4	1	22	68	68	5.1 / 22.2
160000	179999	0	9	7	1	17	66	69	4.0 / 17.2
180000	199999	0	5	3	0	8	42	54	1.9 / 8.1
200000	249999	1	16	11	1	29	60	65	6.8 / 29.3
250000	299999	0	3	7	0	10	97	112	2.3 / 10.1
300000	399999	0	6	11	1	18	78	110	4.2 / 18.2
400000	499999	0	3	4	0	7	226	248	1.6 / 7.1
500000	999999999	0	0	4	0	4	212	212	0.9 / 4.0
	Total	48	132	72	10	262	70	84	61.1 / 264.9

## Price by Bedrooms

	-2	3	4+	Condo	Total
Sell Price Volume	\$3,691,350	\$19,511,655	\$16,333,327	\$1,251,500	\$40,787,832
List Price Volume	\$3,871,100	\$20,150,042	\$17,036,000	\$1,290,200	\$42,347,342
AVG Sell Price	\$76,903	\$147,816	\$226,852	\$125,150	\$155,679
AVG List Price	\$80,648	\$152,652	\$236,611	\$129,020	\$161,631
List/Sell Ratio	95%	97%	96%	97%	96%
Median List Price	\$73,750	\$134,000	\$206,250	\$116,200	\$129,900
Median Sell Price	\$71,250	\$130,500	\$202,500	\$110,500	\$126,200
Rate of Sales (weekly/monthly)	12.8 / 55.6	31.5 / 136.5	16.8 / 72.8	2.3 / 10.1	61.1 / 264.9
Supply (weeks/months)	14.9 / 3.4	12.4 / 2.9	19.1 / 4.4	21.9 / 5.0	14.8 / 3.4

## Days on Market for Units Closed

## Types of Financing for Units Closed

From	Thru	Units	Type Financing	Units	Type Financing	Units
0	30	108	Cash	37	Leased (Res Only)	0
31	60	50	Conventional	160	Loan Assumption	0
61	90	38	FHA	28	Other	6
91	120	22	RD	7	Seller Financing	0
121	180	19	Farm Credit (Farm Only)	0	Sold/Leased Terms (Com Only)	0
181	365	22	Insurance (Farm Only)	0	VA	24
366	720	3				

721	99999	0
Total		262